

# **H&L & TYRO** – THE TRUSTED CHOICE TO STREAMLINE AND SECURE THE CREDIT & DEBIT CARD AUTHORISATION PROCESS

# An EFTPOS Solution specifically developed for the hospitality and liquor industry

**Introducing a revolutionary new EFTPOS** solution which actually understands the business processes unique to your industry.

H&L has partnered with Tyro Payments to deliver breakthrough features which improve the way you process card payments in your hotel, restaurant, bar, club or liquor store.

#### **Smart Integration**

Tyro's EFTPOS terminals integrate directly with your H&L Point of Sale. There is no reliance on complex or expensive third party providers. You Can:

- Eliminate keying errors
- Enjoy faster transaction processing
- Receive one integrated sale and EFTPOS receipt
- Spend less time reconciling, as your H&L POS and Tyro EFTPOS reports always match
- Integrate multiple POS lanes with one terminal
- Make use of wireless integration
- Benefit from Tyro's and H&L's streamlined Help Desk

#### **Bar Tab Pre-Authorisation**

#### Guarantee your Bar Tab Revenue

Reduce your bar tab liability and increase your Revenue... immediately! You can:

- Pre-Authorise and Verify that customers are paying with legitimate cards and have the necessary funds for their bar tab.
- Seamlessly open a bar tab without the burden of holding credit or debit cards for security.
- Close off the BarTab through the H&L POS without the customer's credit or debit card.
- Improve the customer experience by offering a more secure payment.
- Protect your business from revenue losses and chargebacks, with a secure authorisation process.

#### **Integrated Pay@Table**

#### A more convenient and secure way to pay

Integrated Pay@Table is a revolutionary new way to improve customer service and waitstaff efficiency in your venue.

Integrated Pay@Table enhances personalised attention for the customer, ensures card holder security and enables more efficient table turning.

The mobile Tyro terminal synchronises with the H&L POS, automatically displaying the EFTPOS sale amount with no need to re-enter the data into the H&L POS system.

An intuitive hospitality specific user interface guides the customer through the payment process.

Patrons maintain control and enjoy the security of keeping hold of their card.

#### And the benefits don't stop there ....

#### How does your business and staff benefit?

The H&L POS – Tyro EFTPOS does more than provide your clients with a convenient and secure card payment experience. It also brings substantial benefits to your business and your staff:

- Faster service, improves staff productivity
- Less errors and reduced internal fraud risk
- No reconciliation problems
- Lower transaction costs due to the cheaper domestic EFTPOS network
- Multiple terminals on a single broadband connection, no need for numerous phone lines
- Additional income on international card transactions with Tyro's DCC feature
- Manual tip entry at end of day is eliminated
- Potential to increase tips through better customer service.

For Further information www.hlaustralia.com.au/TyroEftpos



#### Why Tyro?

Processing more than \$5 billion in EFTPOS transactions annually, Tyro is one of the fastest growing companies in Australia.

As a Merchant Services provider, Tyro puts world class Australian engineering to the service of its clients delivering ground-breaking new features that do more than save your business money.

Here are just some of the companies who use Tyro's payment technology to enhance their businesses:

Airport DutyFree, Bavarian Hospitality Group, CabFare, Chanel, Jaycar, Mecca Cosmetica, Medicare Australia, Nando's, Readings Books, Toyota and the Westfield Group.

#### **Lightening fast broadband connection**

Tyro's broadband terminals process transactions at queue-busting speeds of less than 3 seconds, reducing your checkout lanes and increasing customer satisfaction.

#### Always available service

Tyro operates two live secure Data Centres with full redundancy, guaranteeing service availability all year-round including peak trading periods and consistently fast authorization times.

#### **Competitive Transaction Rates**

Tyro is the first Australian EFTPOS provider to publish its rate schedule. By offering merchants transparent and competitive pricing, Tyro strives to keep the Merchant Service Fees low. As Tyro doesn't take deposits or issue payment cards, it focuses solely on the merchant's interest.

Tyro Payments	Other Banks
No phone line required	\$450 per dial-up phone line
No lock-in contract	1 - 5 year lock-in term
No cancellation fees	\$110 - \$500 cancellation fees
No admin fees	\$40 admin fee per facility
No setup fees	\$70 setup fees
No charge back fees	\$22 per charge back incident
Free phone authorisation	\$2.90 per phone authorisation
Smart simple integration with H&L to accommodate many lanes	Complex third party integration solutions potentially costing \$1000 per lane or more

With Tyro you can cancel one or more phone lines, offsetting any break fee costs imposed by your current provider.

#### A flexible agreement

There is no lock-in contract with a Tyro EFTPOS solution with H&L. You can trial it side-by-side with your existing EFTPOS facility before making a decision.

#### No need to change transaction bank

You can keep your transactional banking with your bank of choice. Tyro will instruct settlement of funds into your nominated bank account on the next banking day.

#### **High prudential standards**

Tyro is regulated by the Australian Prudential Regulatory Authority (APRA) and meets the financial services industry's high technical and prudential standards, i.e. PCI and APCA.

#### **Tyro Terminals**

### The Tyro countertop terminal - 3-2-1 and your transaction is done

Tyro's easy to use desktop EFTPOS terminal sits on the counter, facing the customer.

Integration with H&L provides fast, accurate transaction processing in your hotel, bar or bottle-shop.

- Transaction times of less than 3 seconds
- 3G configurable
- Fully compliant Chip and PIN solution
- Connects to multiple POS lanes
- Recessed keypad for maximum security
- Dimensions 70 x 107 x 103 mm
- Paypass compatible

## The Tyro mobile terminal - Innovation in the palm of your hands

Tyro's intelligent, portable, lightweight EFTPOS terminal works with your existing wireless broadband network. Wireless integration with H&L provides fast processing in all areas of your business.

- Transaction times of less than 3 seconds
- Transactions processed 'on the go'
- Uses WiFi connectivity in your business
- Supports GPRS (mobile) connection
- Ideal for any drive-through venue
- Protective shield for maximum security
- Dimensions 192 x 72 x 40mm



#### **Terminal Rental Costs**

Tyro's APCA certified terminals are very easy to set up and intuitive to use by following the step-by-step prompts on the terminal screen.

	<b>Rental Plan</b> Per Month
Countertop Terminal	\$29
Mobile Terminal	\$35





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